

CRN WOMEN *of the* CHANNEL

Oracle Is Changing The Face Of Business, One Leader At A Time



Oracle proudly supports, celebrates and advances all women of the channel—those who lead companies and those who aspire to. We'd like to pay special recognition to the very best of Oracle by celebrating the accomplishments, ideas and contributions these Women of the Channel have made to our organization. Congratulations!



“The rapid growth of Oracle’s Cloud business is creating tremendous demand for partners to ensure successful Oracle Cloud implementations for our customers. In the past year, my organization launched the Oracle Cloud Excellence Implementer Program to support our implementing partners as we continue to drive to deliver customer success with Oracle Cloud together.”

Kimberly Lasseter

Senior Director, Alliances & Channels, OPN Program



“Cloud technology is driving explosive growth in Oracle’s channel ecosystem. New partners are joining us to bring the power of Oracle’s Cloud solutions to their customers and existing partners are expanding their offerings to include Oracle private and public cloud offerings as well as Oracle’s Cloud at Customer solution. My goal is to deliver targeted go-to-market programs that will drive success for every Oracle partner in this incredibly dynamic environment.”

Tara Palmieri

Director, North America Alliances & Channels



“Over the next year, I anticipate two significant changes in the Oracle channel business. One, customers will continue to drive toward an MSP type model where partners are managing their environments or opening up opportunities for them to do so. Secondly, experienced service providers will further incorporate their IP into existing reference architectures, and take those proven Oracle Cloud based solutions to market.”

Tina Powers

Senior Director, North America Commercial Alliances

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