

# BENEFITS OF PARTNERING WITH RINGCENTRAL

## CHAMPIONING YOUR SUCCESS

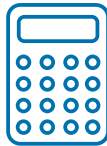
Easy to transact,  
simple to get  
questions answered.



**Dedicated Partner  
Support Line**

800-595-8110

**98%** of partners ranked  
RingCentral's partner support  
as "exceeds expectations"  
compared to competitors.



**Dedicated quotes team**  
available 6 a.m.–6 p.m.  
Pacific Time

Top-notch training



Regional support



Monthly webinars



Regional training  
events



RingCentral Partner  
Program named a  
CRN 5-STAR  
PARTNER PROGRAM

## CHANNEL HARMONY™: ONE TO INFINITY

### SALES COLLABORATION WITH A SUBJECT-MATTER EXPERT

For **any** opportunity from one to infinity,  
a RingCentral-dedicated subject-matter expert  
will assist you in closing the deal or close the deal  
entirely on your behalf.\*

**100%**  
**OF COMMISSION**

### LET US DO THE WORK FOR YOU

Signature program

Use our RingCentral Signature Channel  
Account Manager to upsell your customers  
and receive 100% of commission.

## STATE-OF-THE-ART PARTNER PORTAL



The RingCentral  
Partner Portal is  
designed to be your  
home-base interface  
with RingCentral.



Effortlessly register  
leads and access tools



Grab all of your sales  
and marketing tools



Easy to use



Get certified

Partners who are  
RingCentral certified  
increase earnings

**4X  
MORE**

than non-certified  
partners.



\*Applicable to qualified partners.

# RINGCENTRAL OFFICE UNPARALLELED FEATURES



## ALL-INCLUSIVE

Simple to sell  
and manage



## DEVELOPER PLATFORM

Stack services for  
stickiness



## CONTACT CENTER

Drive more sales



## GLOBAL OFFICE

Expand your client  
base internationally



## GLIP

An easy collaboration tool

## EASY-TO-SELL LEADING SOLUTION INSPIRES CONFIDENCE IN YOUR CUSTOMERS

**Gartner**

A leader in Gartner's  
2017 Magic Quadrant  
for UCaaS, Worldwide



Frost & Sullivan Market  
Leadership Award in the  
North American hosted IP  
telephony and UCC services  
market three years in a row

Recommended for  
**G Suite**

Recommended for G Suite



Named to Forbes' List  
of 100 Most Trustworthy  
Companies in America  
for 2017

“

“It's really key to find partners who  
are supporting your mission and  
your clients' success. I would put

RingCentral up against almost  
anybody we work with, and last  
year we worked with 90 carriers

around the world on behalf of  
our clients; they have responded

every single time to make our

clients successful, and that is

one of the best parts about

working with them.”

*Dave Dyson, CEO of Eclipse Telecom*

BECOME A RINGCENTRAL PARTNER [partners@ringcentral.com](mailto:partners@ringcentral.com) | **800.595.8110**



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